

# Samskaping og Innovasjon i tverrfaglige digitale prosjekter: ved hjelp av digitale ingeniørmetoder og verktøy

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Tekna Konferanse, Oslo  
“Prosjektledelse i digitaliserings tid”

These slides are at <http://concepts.gilb.com/file24>

Teamwork and innovation in multidisciplinary digital  
projects

with the help of quantitative engineering methods and tools



# Innovation

Useful, Practical, Purposeful

PL Concept \*679 Dec. 2 2014

Order of magnitude, or better,  
improvement  
in performance/cost efficiency,  
of stakeholder-valued  
system attributes.



# Innovation

## How big?

- The 'order of magnitude (10:1)' concept is an arbitrary, but useful, concept in the definition.
- It is our way of being somewhat more precise about the concept of 'significant' (improvement).
- In given situations we can certainly argue that far less ( 25%, 250% improvement) would be considered 'innovation'.
- So the degree of improvement needs to be argued in defined contexts.
- However, any '10 to 1' improvement in the ratio of performance and costs, will almost invariably be considered true innovation.
- The less than this it is , the less 'innovation' degree.

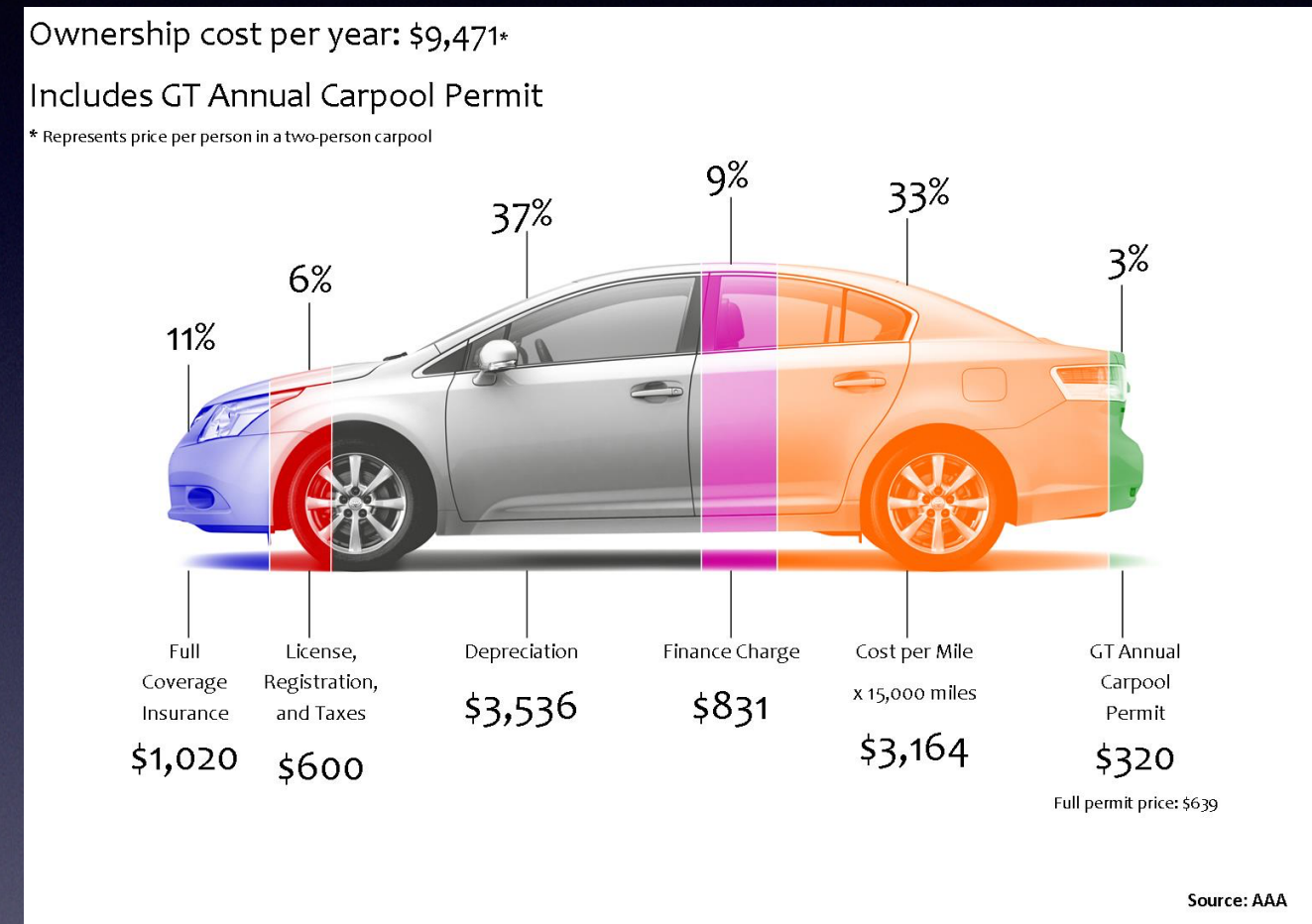




# Innovation

## The COSTS aspect

1. Notice that we consciously avoided the trap of only considering the performance increases (and it can be several *concurrent* performance dimensions) alone.
2. We believe that practical innovation will consider the *costs* (plural!) incurred, as an integral factor to be evaluated in considering the true degree of innovation.
3. I.e. big performance improvements are interesting innovation, but doing so at half the price, rather than infinitely costly is 'even more innovative' in the real world.

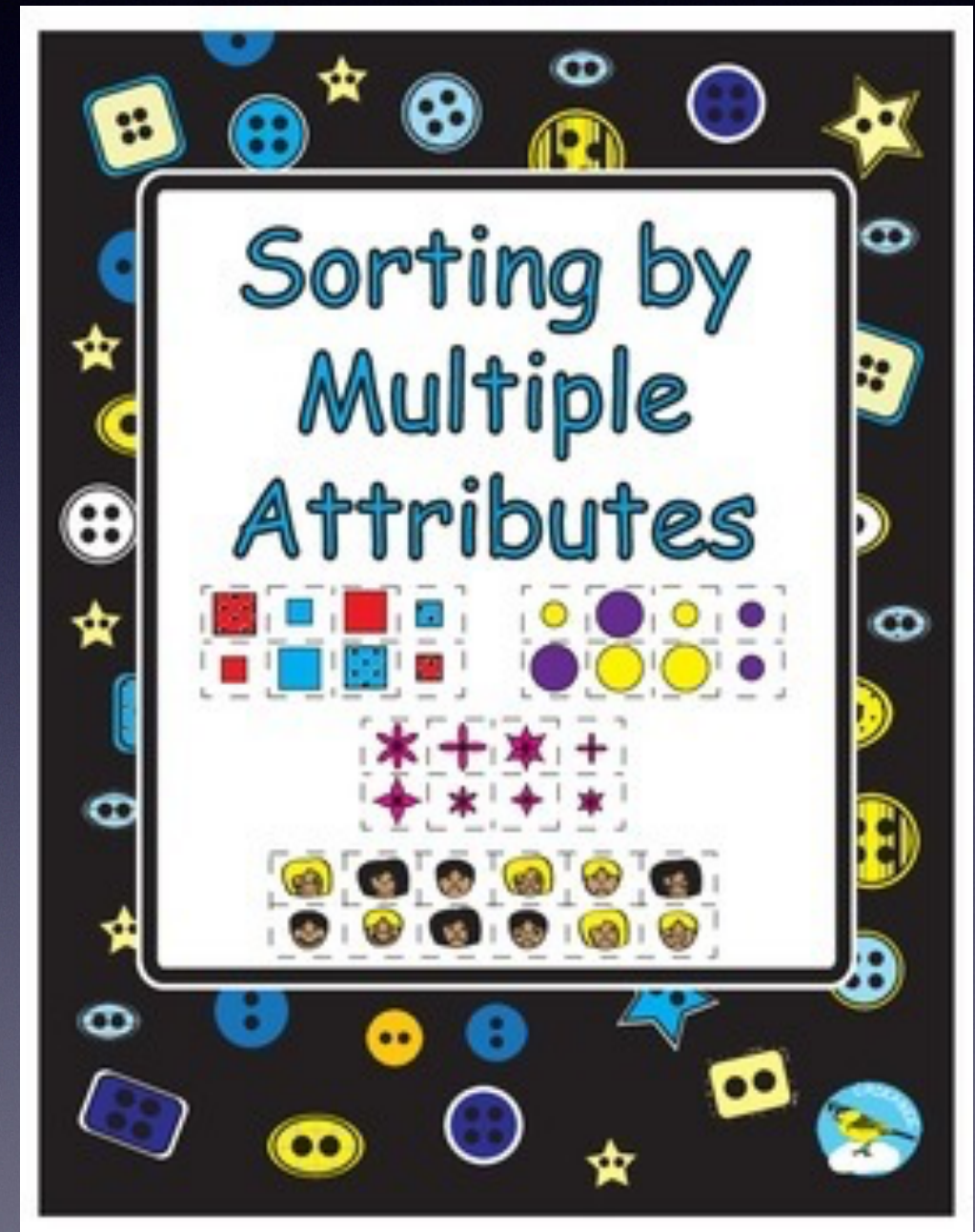




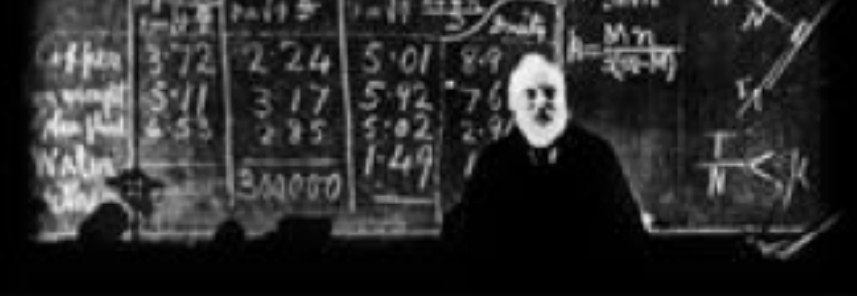
# Innovation

## Multiple Attributes Thinking

1. Note that we very consciously include the notion of simultaneous improvement in any *useful set* of performance characteristics (for example *Usability, and Security*),
2. together with any *useful set* of cost characteristics (for example *Capital Cost, and Installation time*).
3. The more attributes improved, the more 'innovation.'
4. All improvements deserve evaluation and credit.







# The Principle Of 'Innovation Quantification'

The Words of a 'Lord'

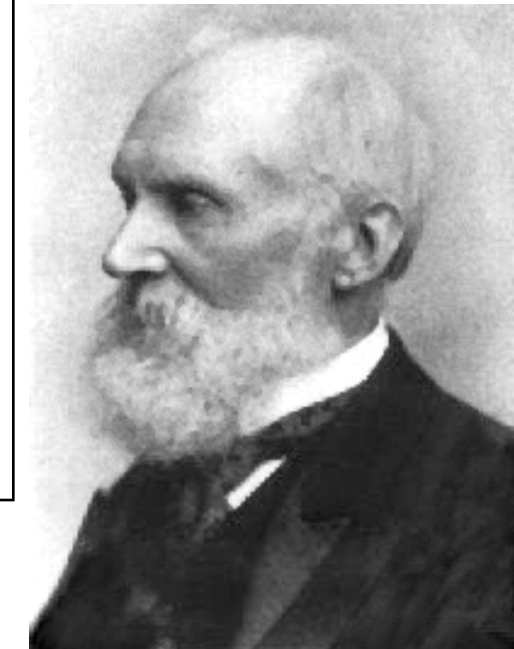
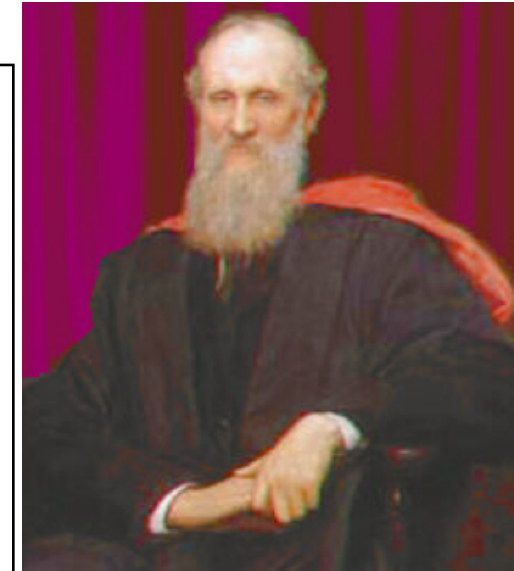
"In physical science the first essential step in the direction of *learning any subject* is to find principles of numerical reckoning and practicable methods for measuring some quality connected with it.

I often say that when you can measure what you are speaking about, and express it in numbers, you know something about it;

but when you cannot measure it, when you cannot express it in numbers, your knowledge is of a meagre and unsatisfactory kind;

it may be the beginning of knowledge, but you have scarcely in your thoughts advanced to the state of Science, whatever the matter may be."

**Lord Kelvin, 1893**, *Lecture to the Institution of Civil Engineers, 3 May 1883* From <http://zapatopi.net/kelvin/quotes.html>



"All qualities can be expressed quantitatively, 'qualitative' does not mean unmeasurable". (Gilb)

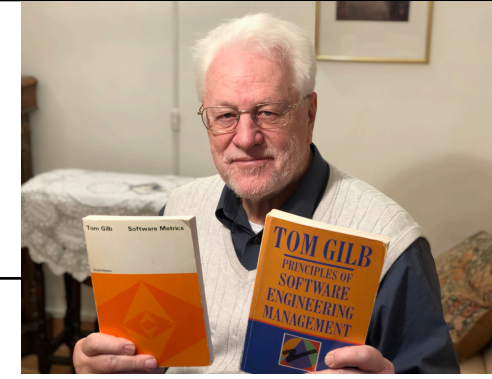
<http://tinyurl.com/GilbTedx>

© Gilb.com

**Born:** 26 June 1824; Belfast, Ireland  
**Died** 1907..



My Principles of Useful Innovation Resulting from  
Practical Purposeful Creativity  
and also  
Some measurable attributes of Innovation. Tom Gilb



UNIVERSALITY: 1. Innovation is more useful when it applies to more circumstances

ETERNALITY: 2. Innovation is worth more if it can be applied for a long time after learning it

VALUE: 3. Innovation is more useful if there is a high value from applying it

SHARING: 4. Innovation is more useful if it can easily be shared with others

PROOF: 5. Innovation is useful when early feedback can prove its usefulness in practice

SYNCHRONOUS: 6. Innovation is more useful when it can be used together  
with a larger body of Innovation

MEASURABILITY: 7. Innovation is more useful when the results of its application can be measured

ACCEPTANCE: 8. Innovation is more useful when it is widely accepted in your culture.

COST: 9. Innovation is more useful when the cost of applying it is low.

GENERATION: 10. Innovation is more useful when it can be used to generate even more useful  
Innovation.





# Security Value Quantification

⇒ National Security

Business Value *Label?*

Is Part Of: Stakeholder Values Value

**Ambition Level:** to reduce terrorist attacks, and identify potential terrorist attacks, and regulate cyber information

**Scale:** Number Negative [Effects] on [Stakeholders] from [Attack Types] under [Conditions] in [Places] per year for given [Area]

**Stakeholders:** Prime Minister, Casualties, Council Representatives, Police, Relatives Of Victims, Volunteers

**Status:** Level: **150** Number Bad Stuff [Effects = { Death }, Stakeholders = { <All> }, Attack Types = { Vehicle Attack,Knife Attack,Gun Attack }, Conditions = { High

**Wish:** Level: **10** Number Bad Stuff [Effects = { Death }, Stakeholders = { <All> }, Attack Types = { Vehicle Attack,Knife Attack,Gun Attack }, Conditions = { High

**Record:** Level: **1** Number Bad Stuff [Effects = { Death }, Stakeholders = { <All> }, Attack Types = { Vehicle Attack,Knife Attack,Gun Attack }, Conditions = { High

All values and qualities  
can be expressed quantitatively

◀ Bullshit level

This structure  
of requirements is in 'Planguage'.  
Which is specified in books  
'Competitive Engineering'  
and  
'Value Planning'



# Innovation is 'Plural Efficiency Improvement'

So, our concept is 'plural efficiency' improvement,  
of significant dimensions (critical values)  
(10:1 as a benchmark idea, but not only possibility).

Safari File Edit View History Bookmarks Window Help

app.needsandmeans.com

Tom Gilb & K...ents-Material appleinsider.com Google Docs TOM'S NET Services » Resources » NORSKE STEDER Travel 4 TOM Social Sites NEWS ALLE ANDRE

Requirements	Use Community Su...	Defect Preventio...	The BEST Design	Design	Sum
<b>Reduce Bed Days</b> Decrease from 4 to 3 days By end of November 2015 Average number of days per [Patient Type] per month [Patient Type = ...]	<b>0.3 days</b> 30 % ↗ 30 %	<b>0.5 days</b> 50 % ↗ 80 %	<b>0 days</b> 0 % ↗ 80 %	<b>0 days</b> 0 % ↗ 80 %	<b>80 %</b>
<b>Clinical Quality</b> Decrease from 0.1 to 0.05 Infections By end of June 2015 Average number of [Infections] per [Patient Type] per month [Infections = Bloodstream, Patient Type = HIV]	<b>5 Infections</b> 50 % ↗ 50 %	<b>.003 Infections</b> 6 % ↗ 56 %	<b>0 Infections</b> 0 % ↗ 56 %	<b>0 Infections</b> 0 % ↗ 56 %	<b>56 %</b>
<b>Sum Of Performance:</b>	<b>80 %</b> ↗ 80 %	<b>56 %</b> ↗ 136 %	<b>0 %</b> ↗ 136 %	<b>0 %</b> ↗ 136 %	
<b>Skilled Effort in work Days</b> Increase from 0 to 100 work days o... By end of all No qualifiers	<b>10 work d...</b> 10 % ↗ 10 %	<b>50 work d...</b> 50 % ↗ 60 %	<b>0 work d...</b> 0 % ↗ 60 %	<b>0 work d...</b> 0 % ↗ 60 %	<b>60 %</b>
<b>Sum Of Resources:</b>	<b>10 %</b> ↗ 10 %			<b>0 %</b> ↗ 60 %	
<b>Performance To Resource Ratio:</b>	<b>8.00</b>	<b>1.12</b>	<b>0.00</b>	<b>0.00</b>	

Value of the Innovation Ideas

Values

Resources

Profitability Priority



— Confucius, *Sayings of Confucius*

***“True wisdom is  
knowing what you  
don't know”***

— Confucius, *Sayings of Confucius*

**What intellectual tools do you have  
that will help you  
to be more conscious of  
exactly what  
you do NOT know enough about?**

**‘Engineering’ is researching risks and  
unknowns**





Designs ->		<input type="checkbox"/> Incentivise	<input type="checkbox"/> Tea Kiosk	<input type="checkbox"/> Daily Danger Checks	Sum
<b>Requirements</b>					
<b>Project Timeliness</b> Status: 10 → Wish: 5 % % time overrun necessary to deliver... Δ%: [Project Cost Size = { Medium (\$10k -...)] ?%: 30th June 2017		8 ± 0 -2 % 40 ± 0 % 32 % (x 0.8) 40%	5 ± 1 -5 % 100 ± 20 % 50 % (x 0.5) 100%	15 ± 8 5 % -100 ± 160 % -80 % (x 0.8) -100%	ΣΔ%: 40 ± 180 %
<b>Building Security</b> Status: 50 → Wish: 10 % I... % of [Emergency Types] which in... Δ%: [Emergency Types = { Earthquake }, 30th June 2018		50 ± 0 0 % Injury 0 ± 0 % 0 % (x 0.0) 0%	50 ± 0 0 % Injury 0 ± NaN % 0 % (x 0.6) 0%	30 ± 10 -20 % Injury 50 ± 25 % 15 % (x 0.3) 50%	ΣΔ%: 50 ± 25 %
<b>User Productivity</b> Status: 15 → Wish: 5 minutes number of minutes for a [user] to co... Δ%: [user = { adult }, task = { dri...] 30th June 2017		10 ± 0 -5 minutes 50 ± 0 % 0 % (x 0.0) 50%	8 ± 3 -7 minutes 70 ± 30 % 56 % (x 0.8) 70%	15 ± 0 0 minutes 0 ± 0 % 0 % (x 0.0) 0%	ΣΔ%: 120 ± 30 %
<b>Sum Of Values:</b> Credibility - adjusted:		Σ%: 90 ± 0 % Σ?%: 32 %	170 ± 50 % 106 %	-50 ± 185 % -65 %	
<b>Method Implementation Cost</b> Status: 0 → Budget: 3m \$ Total monetary cost in US Dollars fo... Δ%: [Project Cost Size = { }] ?%: 30th June 2017		500k ± 0 500k \$ 17 ± 0 % 34 % (x 0.0) 17%	2m ± 0 2m \$ 67 ± 0 % 134 % (x 0.0) 67%	=:1m ± 0 Δ: 1m \$ Δ%: 33 ± 0 % ?%: 66 % (x 0.0) 33%	ΣΔ%: 117 ± 0 %
<b>Sum Of Development Resources:</b> Credibility - adjusted:		Σ%: 17 ± 0 % Σ?%: 34 %	67 ± 0 % 134 %	33 ± 0 % 66 %	
Value To Cost:		5.30	2.50	-1.50	



The numeric relation between ends and means: Engineering Analysis.

Basic Structure of an Impact Estimation Table

What items here help us to “know what we do not know”?



Learn

Stakeholders

**Solutions**  
(designs, architectures,  
strategies)

Measure

Requirements	<input type="checkbox"/> Incentivise	<input type="checkbox"/> Tea Kiosk	<input type="checkbox"/> Daily Danger Checks	Sum
<b>(-) Project Timeliness</b> Status: 10 → Wish: 5 % % time overrun necessary to deliver ... [Project Cost Size = { Medium (\$10k -...)] 30th June 2017	8 ± 0 -2 % 40 ± 0 % 32 % (x 0.8) 40%	5 ± 1 -5 % 100 ± 20 % 50 % (x 0.5) 100%	15 ± 8 5 % -100 ± 160 % -80 % (x 0.8) -100%	ΣΔ%: 40 ± 180 %
<b>(-) Building Security</b> Status: 50 → Wish: 10 % I... % of [Emergency Types] which in fact... [Emergency Types = { Earthquake }, 30th June 2018	50 ± 0 0 % Injury 0 ± 0 % 0 % (x 0.0) 0%	50 ± 0 0 % Injury 0 ± NaN % 0 % (x 0.6) 0%	30 ± 10 -20 % Injury 50 ± 25 % 15 % (x 0.3) 50%	ΣΔ%: 50 ± 25 %
<b>(-) User Productivity</b> Status: 15 → Wish: 5 minutes number of minutes for a [user] to co... [user = { adult }, task = { dri...}] 30th June 2017	10 ± 0 -5 minutes 50 ± 0 % 0 % (x 0.0) 50%	8 ± 3 -7 minutes 70 ± 30 % 56 % (x 0.8) 70%	15 ± 0 0 minutes 0 ± 0 % 0 % (x 0.0) 0%	
<b>Sum Of Values:</b> Credibility - adjusted:	Σ%: 90 ± 0 % Σ79%: 32 %	170 ± 50 % 106 %	-50 ± 185 % -65 %	
<b>(-) Method Implementation Cost</b> Status: 0 → Budget: 3m \$ Total monetary cost in US Dollars fo... [Project Cost Size = { }] 30th June 2017	500k ± 0 500k \$ 17 ± 0 % 34 % (x 0.0) 17%	2m ± 0 2m \$ 67 ± 0 % 134 % (x 0.0) 134%	1m ± 0 1m \$ -117 ± 0 % 66 % (x 0.0) 33%	ΣΔ%: 117 ± 0 %
<b>Sum Of Development Resources:</b> Credibility - adjusted:	Σ%: 17 ± 0 % Σ79%: 34 %	67 ± 0 % 134 %	33 ± 0 % 66 %	
<b>Value To Cost:</b>	5.30	2.50	-1.50	

Values

**must be identified**  
**and their total impacts on**  
**critical objectives**  
**and**  
**constraints**

**must be estimated**  
**reasonably**

(order of magnitude)

**Solutions**

Deliver

Develop

Decompose

**Impact Estimation Tables**  
**(Planguage)**  
**are a tool for doing estimates**  
**of potential solutions**  
**and ‘how good’ they *might* be**



# Main ideas or Principles

- Numeric Requirements
  - can stimulate creativity and innovation
  - can protect creative ideas from being dismissed



# Loo Watt Case

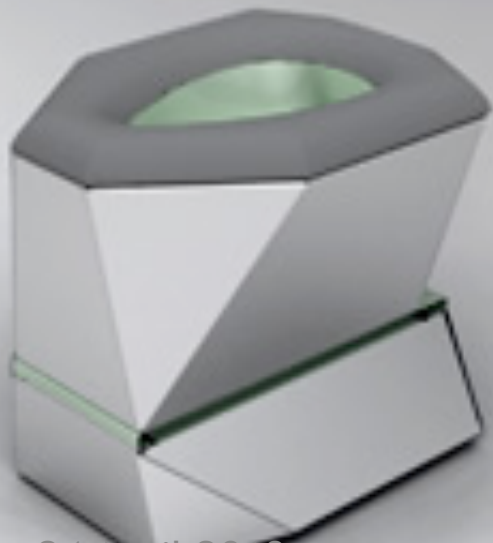
Successful Innovation Using  
Planguage







## LOOWATT: A NEW PARADIGM IN SANITATION

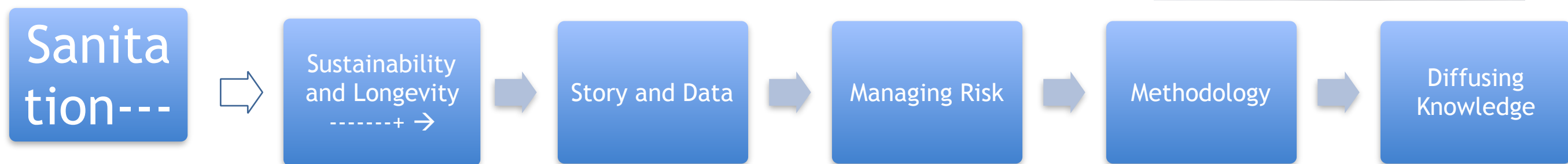
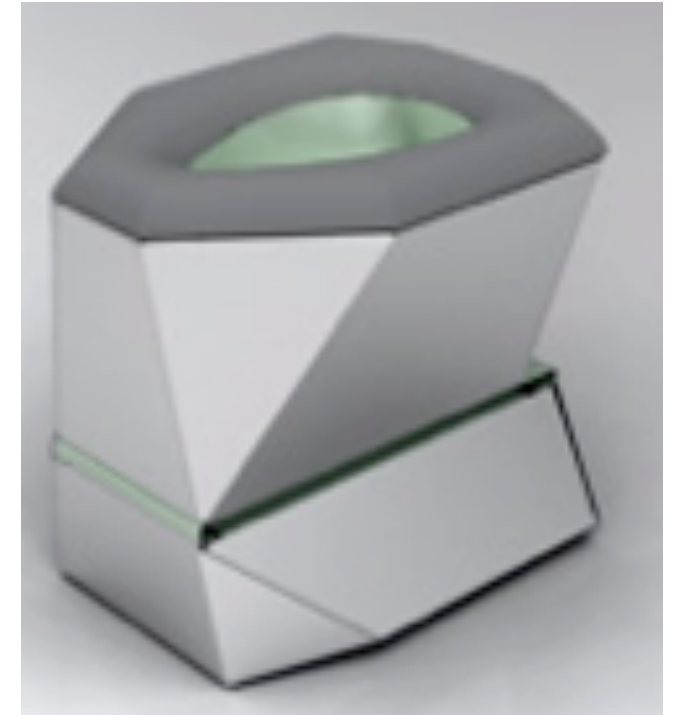


24 April 2018





# Key Values: Quantified





# Planning Language

Name of  
Value  
definition

Definition of  
value as a  
quantity

- **Improve Sanitation**

Target: 25% - 75%

Current or Past level  
(systems analysis)

ected / waste produced by user group  
**and Longevity**

le user per mo

Target level, Required  
level, Objective

- **Story and Data**

Target: 0.4 - 0.8

Unit: Average of factors rated 0

- **Managing Risk**

Target: 0.2 - 0.8

Unit: Average of factors rated 0.0 - 1.0

- **Methodology**

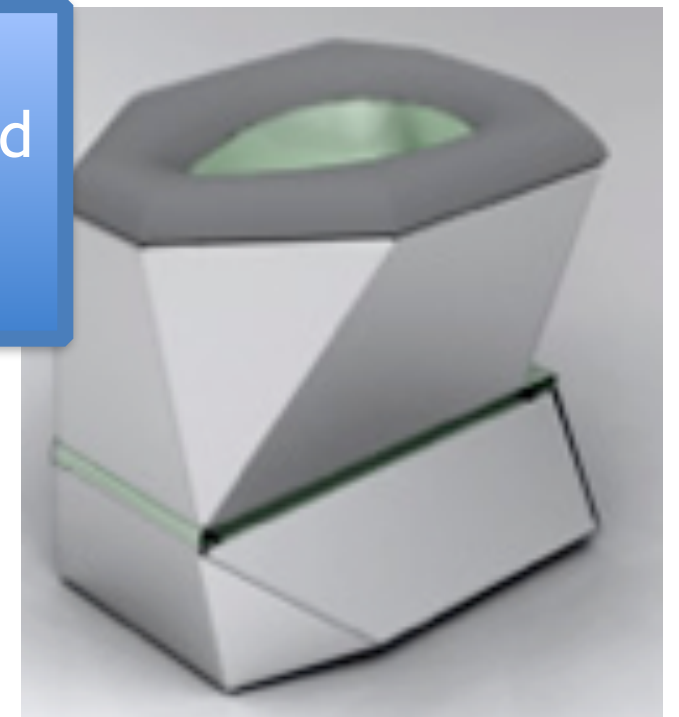
Target: 0.4 - 0.8

Unit: Average of factors rated 0.0 - 1.0

- **Diffusing Knowledge**

Target 0.15 - 0.8

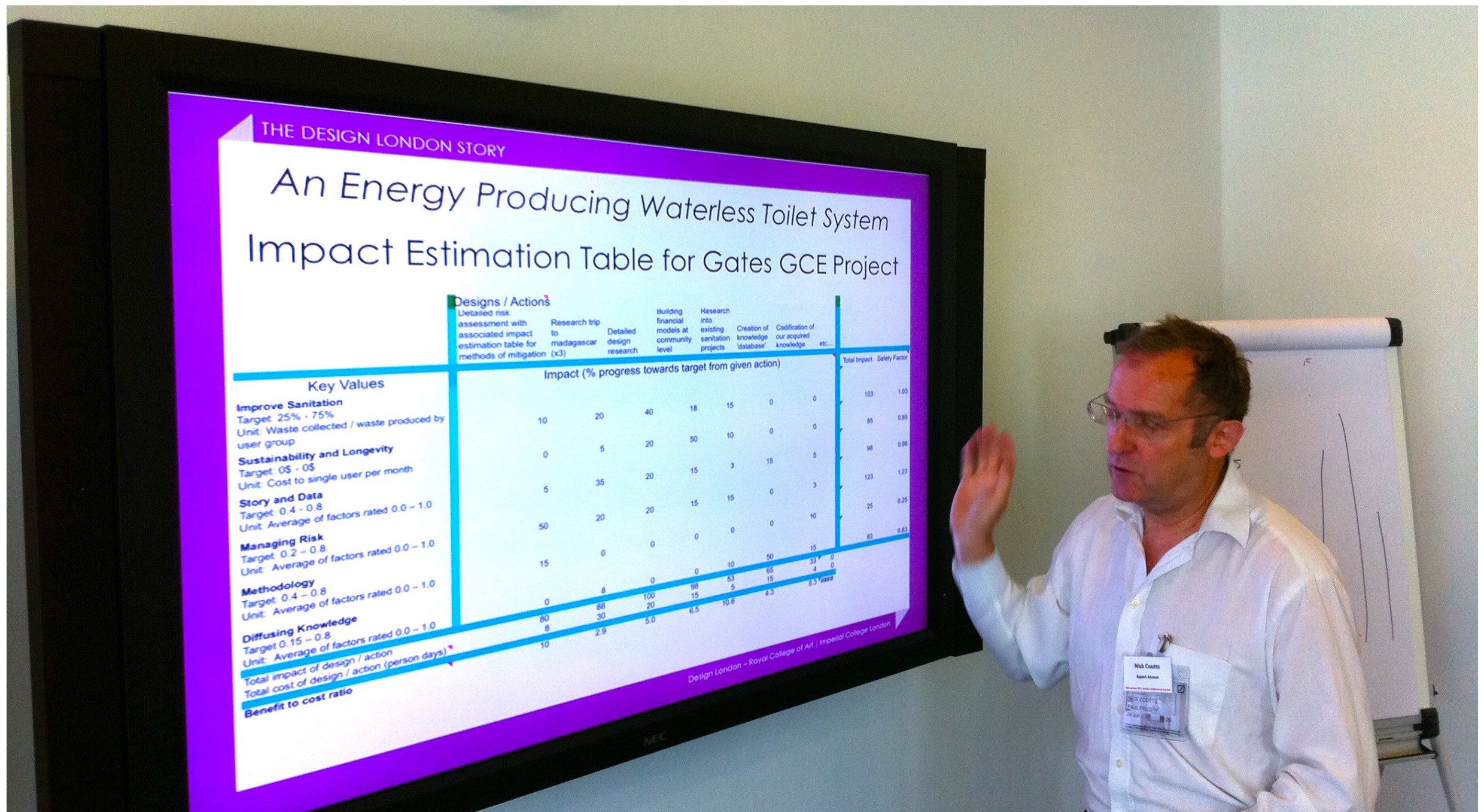
Unit: Average of factors rated 0.0 - 1.0





# Nick Coutts

## Imperial College Innovation Centre





# FEEDBACK FROM LOOWATT

- They continued to use the planning method throughout the 14 month project
  - Because it helped keep them on track to the real critical objectives
- They highly recommended to their 20 parallel incubator projects, that they should use these methods for planning their startups



10. 2013  
Smarta100 Awards  
2013 – Top 100 Small  
Businesses in the UK,  
Biggest Social Impact  
Category



07. 2013  
Bill & Melinda Gates  
Foundation – Grand  
Challenges  
Explorations grant  
phase II



02. 2013  
Climate Change Week  
award – Best Product  
2013



01. 2013  
Technology Strategy  
Board – SMART Grant



10. 2012  
ClearlySo – Social  
business of the Year



09. 2013  
The Buckminster  
Fuller Challenge 2013  
– Semi-finalist



06. 2013  
The Observer –  
Observer Ethical  
Awards



01. 2013  
Innovate UK –  
Rushlight Resource  
Innovation Award



01. 2013  
Innovate UK –  
Rushlight Organic  
Resource Award



04. 2011  
Bill & Melinda Gates  
Foundation – Grand  
Challenges  
Explorations grant  
phase I



# Winners!



- The Bill & Melinda Gates Foundation has awarded Loowatt Ltd a \$1 million grant to expand its pioneering waterless toilet systems in Madagascar and Sub-Saharan Africa.
- 13.09.2013



# Creative Design Principles supported by Metrics

- **Estimating and measuring the effects of ideas, on your requirements**
  - **will stimulate people to find better ideas**
  - **will defend good enough ideas**
  - **will help teams to prioritise and agree on good or promising ideas**
  - **will make people responsible for the results of their ideas, and thus motivate them to**
    - **make sure they work**
    - **even if they need better definition to succeed**



# My basic 'paper' on 'Creativity'

## 'Practical Purposeful Creativity' paper

Journal:  
AI & SOCIETY ·  
Volume 7 ... T. Gilb, 1993

Practical Purposeful Creativity paper  
[www.gilb.com/dl22](http://www.gilb.com/dl22)

## Practical Purposeful Creativity Constructs

by Tom Gilb,

Independent Consultant and Author,

Ormerudveien 4C, N-1410

Kolbotn, Norway

Telephone: +47-66-801697, [Tom@Gilb.com](mailto:Tom@Gilb.com), +47 920 66 705

URL [www.Gilb.com](http://www.Gilb.com)

Version Updated May 4 2006, Nov 6 2008 (address, Imagination definition at end)

## Introduction

This paper is written as an invited contribution to a book "Creativity, Innovation and Cooperation" (Springer) and a special issue of "AI & Society: the Journal of Human-Centred Systems and machine Intelligence". The editor is Robert C. Muller (Fax +44-491-579750). Published around 1992.

## Definitions.

**Creativity:** accessing ideas to improve some values.

**Practical (INDUSTRIAL) Creativity:** *Systematic Identification of ideas which serve useful human purposes*

**Purposeful Creativity:** *Identification and validation of ideas which meet specified objectives.*

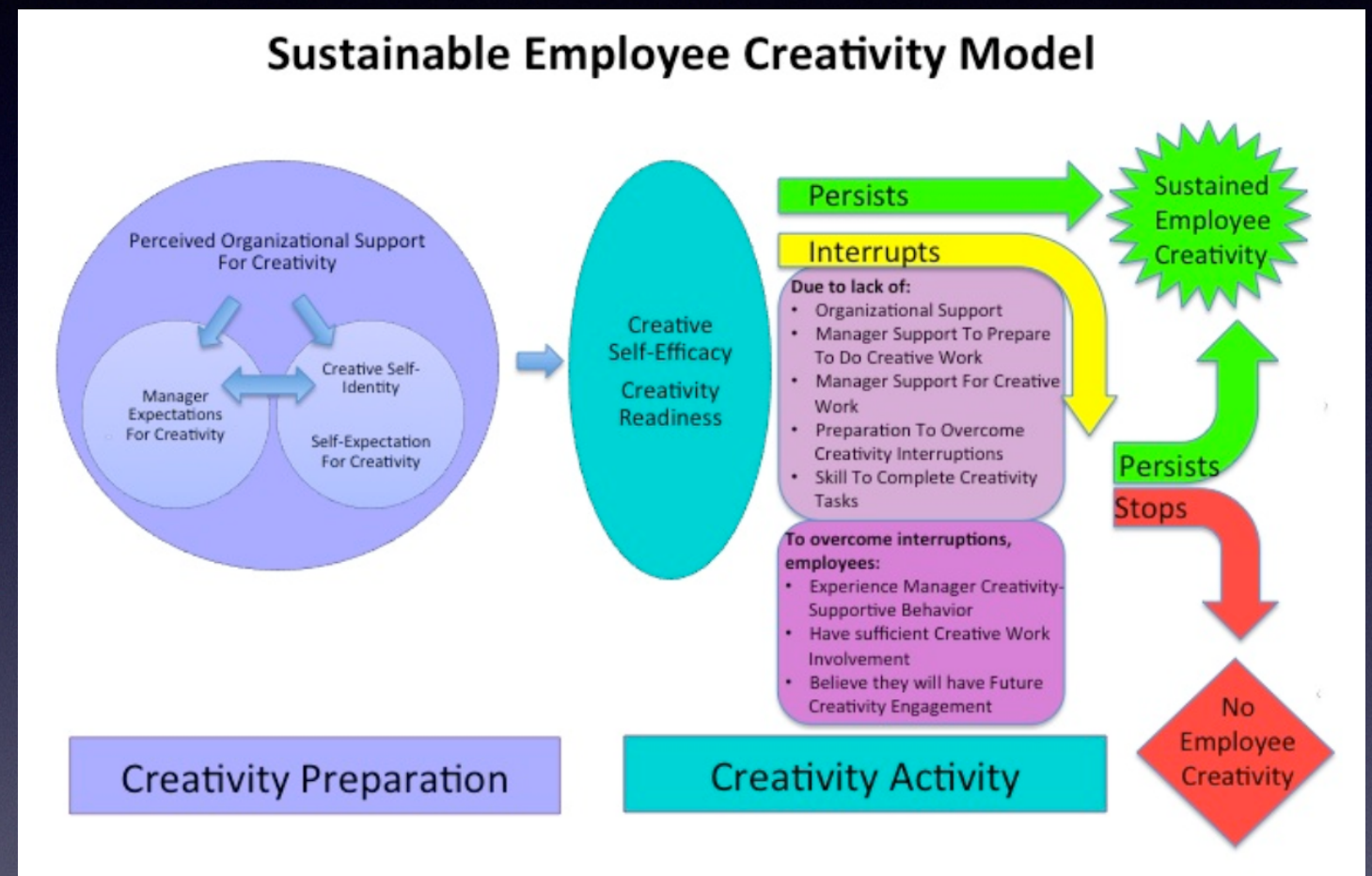
## Part One: A Theory of Practical Creativity.



Creativity is a result of the **creativity process structure** and its **particular agent**.

A creative process is more or less suitable (or “good”) for its purposes as a result of:

- its structure (how the creative process is defined and managed)
- who does it (the individual, the team, the organization).
- its resources (time, money, knowledge base)





# My Ten fundamental principles of Practical Creativity

(1993)

1. *Practical* creativity must have a defined purpose which is objectively measurable.
2. Practical creativity must operate in multiple purpose dimensions at the same time.
3. The result of practical creativity depends on the clarity of the stated objectives.
4. The result of practical creativity depends on the nature of the creativity process and the agents employed to do it.
5. Any creativity objectives initially defined, will tend to change as time goes on due to changed perceptions, changed external world and experience with delivering partial results.
6. The practical creative process follows the rules of any similar “design”, “planning” or “engineering process”: it is merely a higher level generalization of them.
7. The “net value” of an additional idea for solving a defined problem can be estimated in relation to remaining unsatisfied objectives. How far will the idea move us in the direction of our final objectives, from where we are at the moment?
8. The degree of yet unsatisfied objectives for a problem being solved, determines the priority needed for continued creative effort. This (degree of yet unsatisfied objectives) is a function of previously accepted or applied ideas and of any changed objectives since they were originally defined.
9. Seemingly “bureaucratic” idea management processes can stimulate, protect and justify creative effort. Total freedom of thought is not necessarily the best way to get useful creativity.
10. If a creative effort fails to satisfy even a single real, defined or not, critical success factor then it is, in practice, a total failure. It serves no useful purpose.

1. Measurable Purpose
2. Multiple Purposes
3. Goal *clarity* is critical
4. Process+ *Agents* = Result
5. *Change* happens
6. Creation = Engineering = Planning
7. Degrees of *Innovation Evolve*
8. Unsatisfied goals = *Priority Signal*
9. Constraints and Targets stimulate creativity
10. We must satisfy ALL critical factors (even unknown ones)



# 7 'da Vinci' Principles: Systems Engineering!

M. Gelb, *How to Think Like Leonardo Da Vinci* , p.9



- **Curiosità**
  - Insatiably **curious**, unrelenting quest for continuous learning
- **Dimostrazione**
  - Commitment to **test knowledge through experience**, willingness to learn from mistakes. Learning for ones self, through practical experience
- **Sensazione**
  - Continual **refinement** of senses. As means to enliven experience
- **Sfumato**
  - Willingness to **embrace ambiguity**, paradox, uncertainty
- **Arte/Scienza**
  - Balance science/art, logic & imagination, **whole brain thinking**
- **Corporalità**
  - Cultivation of grace, ambidexterity, **fitness**, poise
- **Connessione**
  - Recognition & appreciation for **interconnectedness** of all things and phenomena, **Systems thinking**



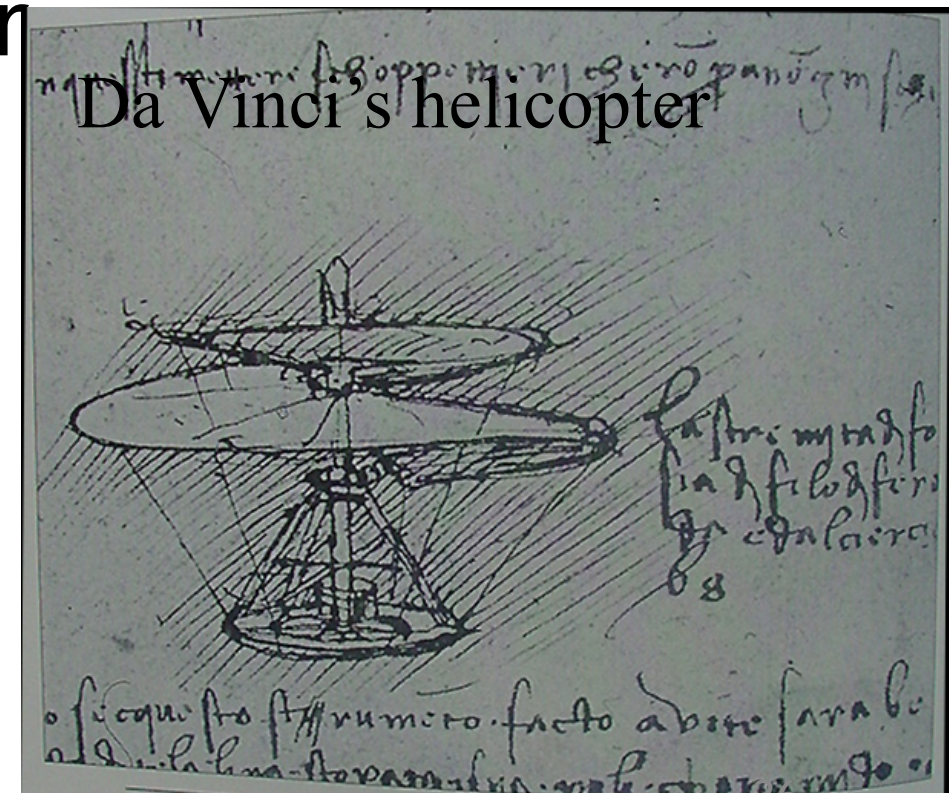
# Leonardo's persistence

- “Although generally recognized as the greatest genius of all time, Leonardo made many colossal mistakes and staggering blunders.” <-Gelb



- “Despite mistakes, disasters, failures, and disappointments, Leonardo never stopped learning, exploring, and experimenting. He demonstrated Herculean persistence in his quest for knowledge.” <- Gelb

- Leonardo wrote: <-Gelb p.79
  - “I do not depart from my furrow.
  - “Obstacles do not bend me”
  - “Every obstacle is destroyed through rigor”





# Agile Innovation Numeric Feedback and Re-engineering between Sprints (IBM Federal Systems Cleanroom)

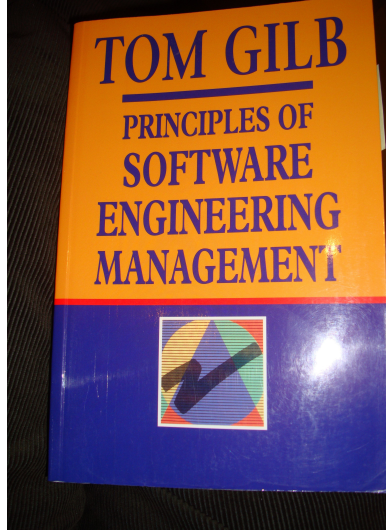
**Mills and Quinnan Slides**  
**<http://concepts.gilb.com/dl896>**





# Quinnan: IBM FSD Cleanroom

## *Dynamic Design to Cost*



Quinnan describes the process control loop used by IBM FSD to ensure that cost targets are met.

**'Cost management. . . yields valid cost plans linked to technical performance. Our practice carries cost management farther by introducing design-to-cost guidance. Design, development, and managerial practices are applied in an integrated way to ensure that software technical management is consistent with cost management. The method [illustrated in this book by Figure 7.10] consists of developing a design, estimating its cost, and ensuring that the design is cost-effective.'** (p. 473)

He goes on to describe a design iteration process trying to meet cost targets by either redesign or by sacrificing 'planned capability.'

When a satisfactory design at cost target is achieved for a single increment, the 'development of each increment can proceed concurrently with the program design of the others.'

**'Design is an iterative process in which each design level is a refinement of the previous level.'** (p. 474)

It is clear from this that they avoid the big bang cost estimation approach. Not only do they iterate in seeking the appropriate balance between cost and design for a single increment, but they iterate through a series of increments, thus reducing the complexity of the task, and increasing the probability of learning from experience, won as each increment develops, and as the true cost of the increment becomes a fact.

**'When the development and test of an increment are complete, an estimate to complete the remaining increments is computed.'** (p. 474)

Source: Robert E. Quinnan, 'Software Engineering Management Practices', IBM Systems Journal, Vol. 19, No. 4, 1980, pp. 466-77

This text is cut from Gilb: The Principles of Software Engineering Management, 1988

**“iteration process trying to meet cost targets by either redesign or by *sacrificing 'planned capability'* “**

Mills and Quinnan Slides  
<http://concepts.gilb.com/dl896>



# Shop Floor Creativity in Practice

## The IBM Defect Prevention Process



# Defect Prevention Process

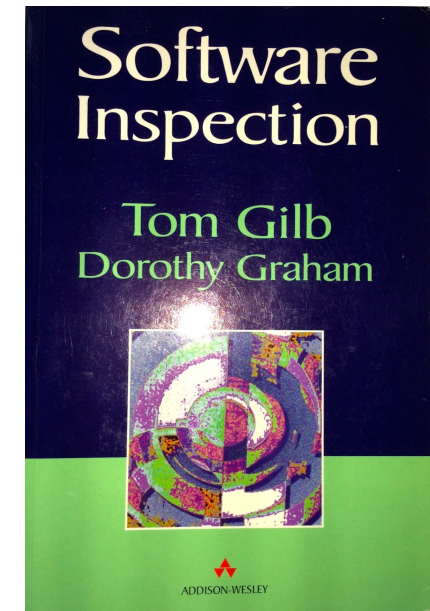
(IBM 1990)

Metrics Driven Innovation



# DPP is described in the Software Inspection book 1993

- 2 Chapters on DPP
  - 7 By Tom (DPP with Inspection)
  - 17 by Robert Mays
    - <https://www.amazon.com/Software-Inspection-Tom-Gilb/dp/0201631814>
- R Mays IBM SJ, Paper on
- ‘Defect Prevention Process’, DPP
  - <http://www.gilb.com/DL457>



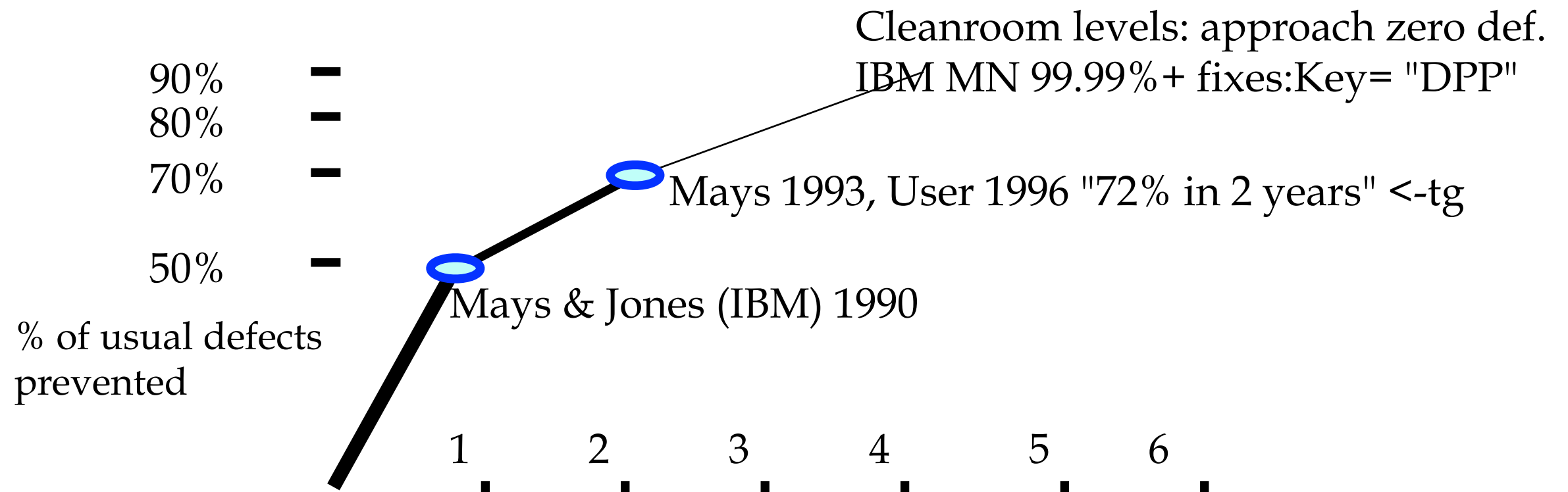


## Defect Prevention Process Experiences:

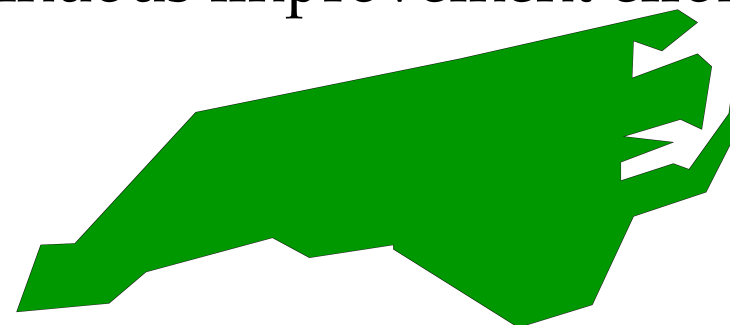
Most defects can be prevented from getting in there *at all*. (Lean!)

***It takes metrics and teamwork to innovate over time***

***Innovating your organization: to reduce product defects up front  
(= Lean)***



• Years of continuous improvement effort



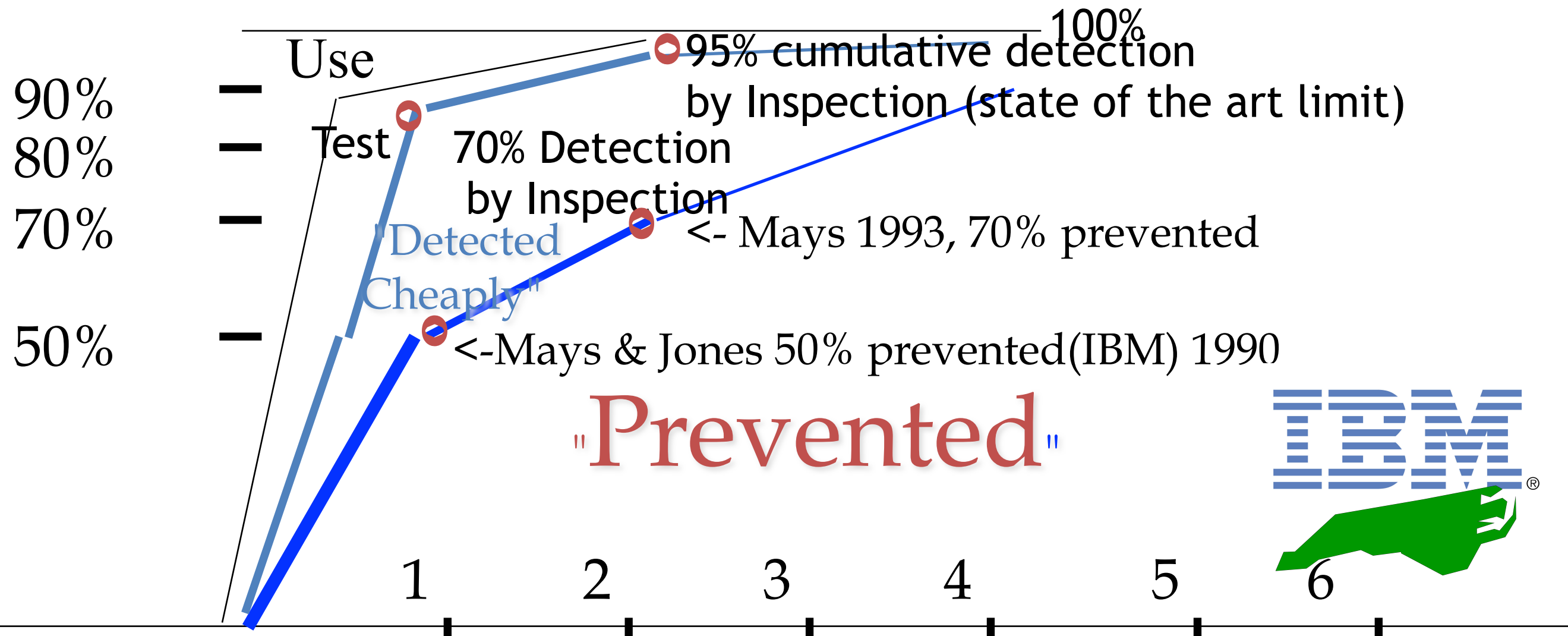
North Carolina



**IBM Research Triangle Park Networking Laboratory**



# Prevention + Pre-test Detection is the most effective and efficient way Cross-Discipline Teamwork and Innovation!

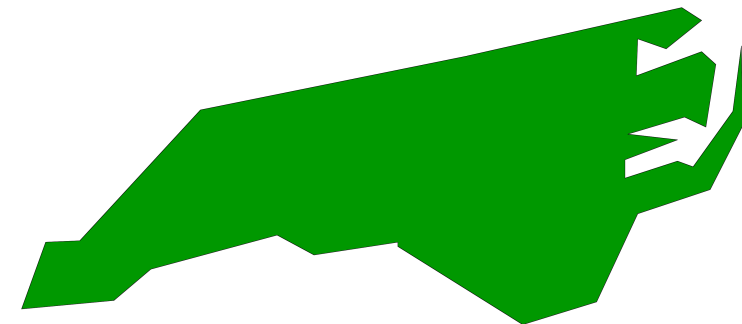


- Prevention data based on state of the art prevention experiences (IBM RTP), Others (Space Shuttle IBM SJ 1-95) 95%+ (99.99% in Fixes)
- Cumulative Inspection detection data based on state of the art Inspection (in an environment where prevention is also being used, IBM MN, Sema UK, IBM UK)





- **2162 DPP Actions implemented in Minnesota**
  - between Dec. 91 and May 1993 (30 months) <-Steve Kan
- Research Triangle Park, about 182 per year for 200 people.<-Mays 1995
  - **1822 suggested actions in ten years (85-94)**
  - 175 test related
- RTP 227 person org<- Mays slides
  - 130 actions (@ 0.5 work-years
  - 34 causal analysis meetings @ 0.2 work-years
  - 19 action team meetings @ 0.1work-years
  - Kickoff meeting @ 0.1 work-years
  - TOTAL costs 1% of org. resources
- **ROI DPP 10:1 to 13:1, internal 2:1 to 3:1**
- **Defect Rates at all stages 50% lower with DPP**

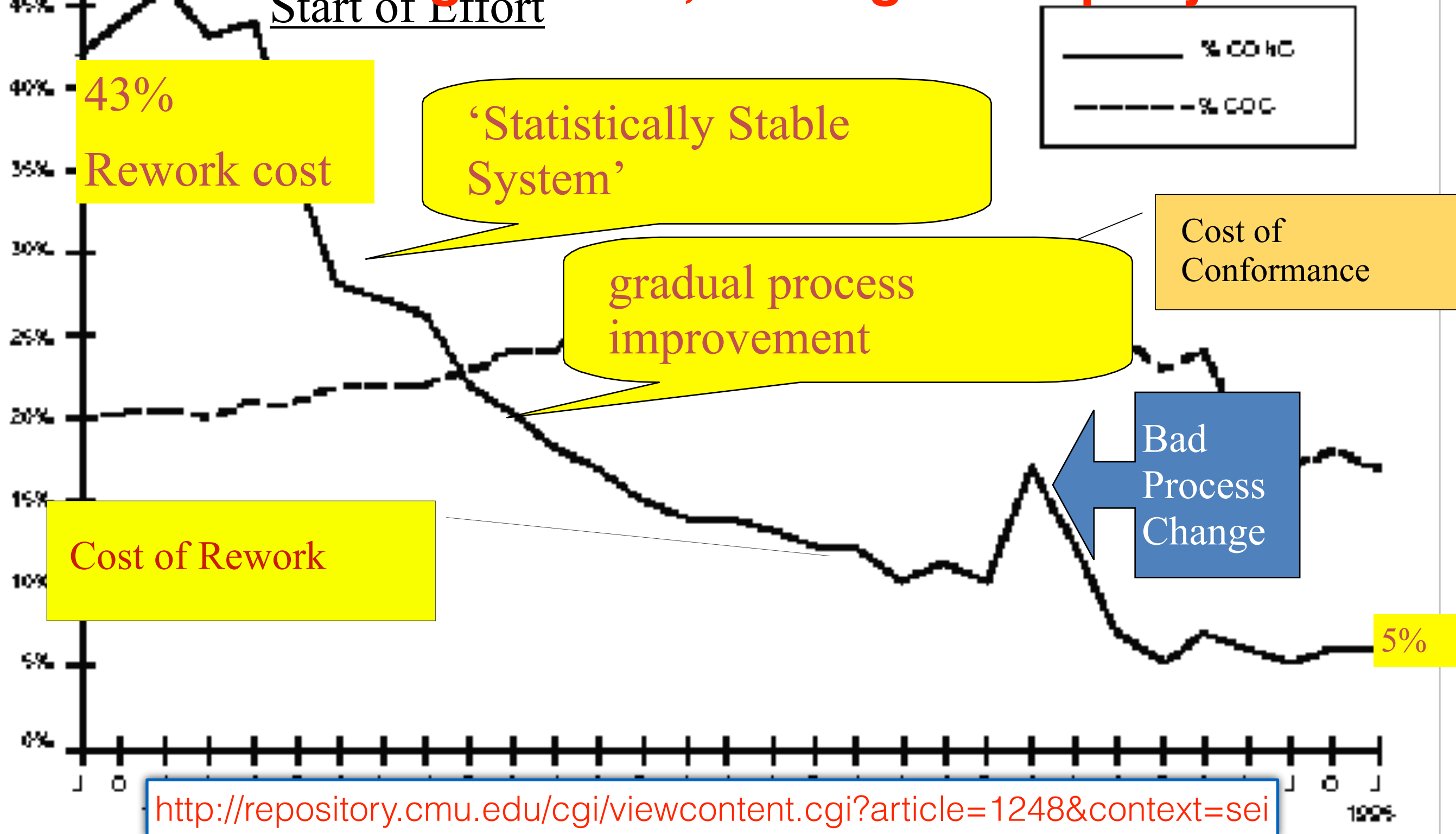




# Long-term massive innovation, driven by metrics

## Saving 400 of 1,000 engineers per year

Start of Effort



End 1988

Cost of Quality over Time: Raytheon 95  
Using DPP and Inspection as numeric drivers

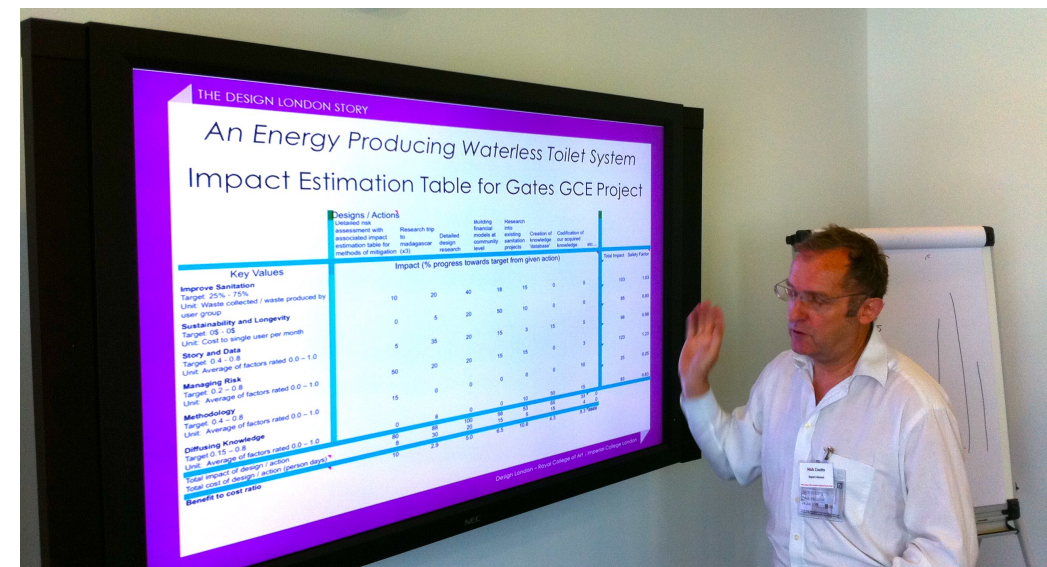
End 1994

35



# Oppsummering

- Samskaping
  - *målbarhet* i verdikommunikasjon forbedrer ‘teamwork’
- Innovasjon
  - *kvantifisering* av verdimål fremmer innovasjon



➔ National Security

Business Value **Label?**

(✎ by tomgilb - 2 months ago)

Is Part Of: Stakeholder Values **Value**

**Ambition Level:** to reduce terrorist attacks, and identify potential terrorist attacks, and regulate cyber information

**Scale:** Number Negative [Effects] on [Stakeholders] from [Attack Types] under [Conditions] in [Places] per year for given [Area]

**Stakeholders:** Prime Minister, Casualties, Council Representatives, Police, Relatives Of Victims, Volunteers

**Status:** Level: **150** Number Bad Stuff [Effects = { Death }, Stakeholders = { <All> }, Attack Types = { Vehicle Attack,Knife Attack,Gun Attack },

**Wish:** Level: **10** Number Bad Stuff [Effects = { Death }, Stakeholders = { <All> }, Attack Types = { Vehicle Attack,Knife Attack,Gun Attack },

**Record:** Level: **1** Number Bad Stuff [Effects = { Death }, Stakeholders = { <All> }, Attack Types = { Vehicle Attack,Knife Attack,Gun Attack },

**Due:** 📅 **Planned** (by end of): ?



# Takk !

- Mye gratis å lese: <http://concepts.gilb.com/file24>
- Competitive Engineering bok; gratis <https://www.gilb.com/p/competitive-engineering>
- Value Planning bok. <https://www.gilb.com/store/2W2zCX6z>
- Tekna Kurs
  - <https://www.tekna.no/kurs/kvalitetssikring-av-softwareprosjekter-35175/>
  - <https://www.tekna.no/kursarkiv/teknisk-risikohandtering-i-avanserte-tekniske-prosjekter-35182/>
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- Snakk med meg 920 66 705
- Jeg liker å samtale om disse emner
- Disse plansjer blir senere tilgjengelig på [concepts.gilb.com/file24](http://concepts.gilb.com/file24)

